

**Store Support Center**

1221 S. Belt Line Rd, Suite 500  
Coppell, TX 75019  
daveandbusters.com



DAVE & BUSTER'S ENTERTAINMENT, INC.

**ANTONIO BAUTISTA**

SVP and Head of International  
Antonio.Bautista@daveandbusters.com

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# QUALIFYING REQUIREMENTS FOR INTERNATIONAL FRANCHISE

Excluding US & Canada

There are numerous factors that we take into consideration when assessing applicants for a Dave & Buster's franchise. To assist us in this process, we would like to get to know you better. Please review the following questions and answer them as best you can, stating all relevant experience. Once we receive your application a representative from Dave & Buster's will be in touch.

You will need cash or proven financing of approximately \$6 million - \$8 million per store location as well as a detailed business plan, a profit and loss statement, an in depth market analysis and will be asked to sign a formal application and disclosure form.

Please fill in all the fields before applying. Please write in "N/A" for all fields that do not apply to you or your experience.

## CONTACT INFORMATION

Contact Name:

Fax:

Company Name:

Email Address:

Address:

## TARGET REGION

Enter the region in which you would like target with franchises

Only available outside of the USA & Canada

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**HOSPITALITY EXPERIENCE**

Check all that apply

Entertainment Centers (arcade, e-sports)

Restaurant experience

Nightclub experience

Retail experience

Bar experience

Live Music experience

Multi-unit experience

Tell us about your experience in these areas:

**SUPPLY CHAIN MANAGEMENT**

Check all that apply

Dealt with the supply chain in retail sector

Dealt with supply chain in F&B sectors

Experience with importation of goods into target country/region

Had business relationships with existing vendors/suppliers

**SUPPLY CHAIN MANAGEMENT**

Check all that apply

Owned or operated a franchised business

Owned/operated a franchise business in target country/region

State name of franchise and number of units:

Franchise Name

Number of Units

Franchise Name

Number of Units

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**MANAGEMENT EXPERIENCE**

State past managerial experience and organizations:

State past managerial and/or operational experience outside of domestic market:

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**SALES, MARKETING, PROMOTIONAL & PR EXPERIENCE**

Check all that apply:

Worked with an organization/company that gave you experience with sales, marketing, promotional or PR experience

State the name of the media company/organizations you have active ties/relationships with:

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**DOMESTIC MARKET EXPERIENCE & CONNECTIONS**

Describe any domestic market experience/connections:

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**REASONS BEHIND YOUR INTEREST IN DAVE & BUSTER'S**

Experiences or visits to a Dave & Buster's:

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Dave & Buster's Inc. requires background checks for all serious candidates and you will be asked to submit personal and financial information.

I confirm that I am willing to submit the above requested information as well as submitting to a background check.